

Air Quality, Innovation, and Sustainability: Transportation Case Studies

NEDC Partners Meeting
September 12, 2013
Groton, CT



Energy and Emissions Technology Consulting

Outline

- On Innovation
- About Emisstar
- Case Studies
- Final Thoughts

What is Innovation?

- An innovation is something original, new and important that breaks into the market or into society.
- Innovation is also the application of new solutions, products, processes, services, technologies or ideas.



What is the impact of innovation?

95%
Competition
feel innovation can drive a more competitive economy



91%
Go Green
feel innovation can create a greener economy



88%
Jobs
feel innovation is the best way to create jobs



86%
Partnership
feel partnership is more important than stand-alone success



87%
Society
feel we should bring value to society as a whole not only to individuals



90% can successfully change citizens' lives in the next 10 years in:



90%
Communications

87%
Health Quality

84%
Job Market

84%
Environmental Quality

What drives Innovation?

66%
Value of Innovation
believe that innovation will happen when the general public is convinced of the value that innovation will bring to their lives



65%
Universities & Schools
feel that innovation happens when local universities and schools provide a strong model for tomorrow's leaders



62%
Patent Protection
agree that when the protection of the copyright and patent are effective then innovation can occur



58%
Private Investors
believe that innovation will occur with private investors are supportive of companies that need funds to innovate



Budget Allocation 48%
believe that when government and public officials set aside an adequate share of their budget to support innovative companies, innovation can brew



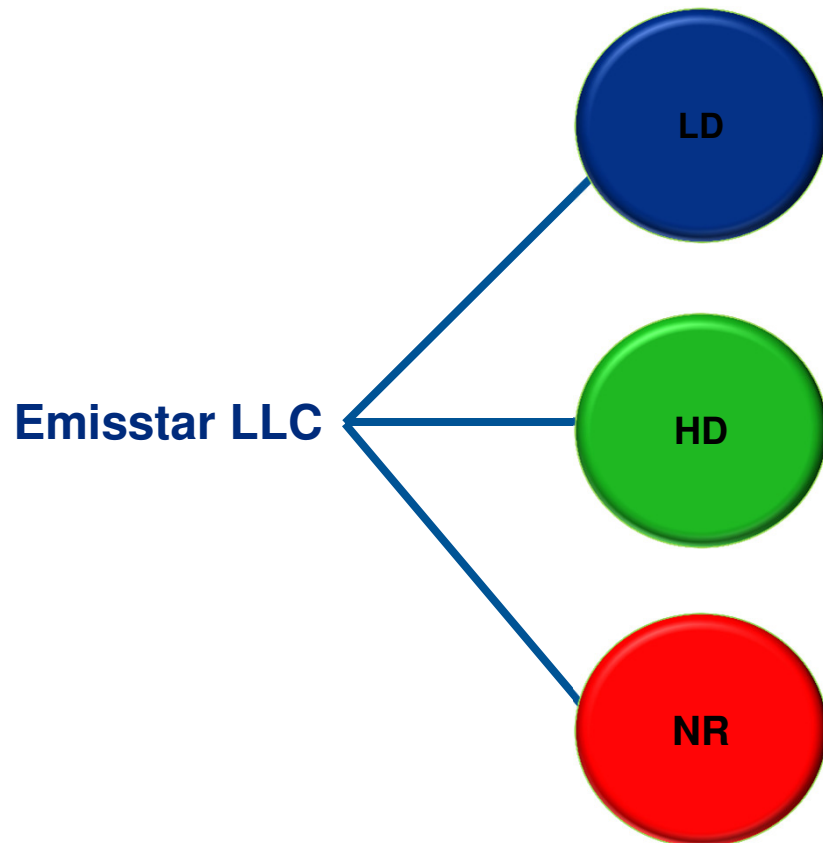
Government Support 43%
think innovation can occur when governmental support for innovation is efficiently organized and coordinated



Emisstar LLC

- Technology consulting firm
- 3 US Offices (NY, TX, CA)
- Energy and Emissions Focus – Transportation
- Alt Fuels, Vehicle Tech and Clean Energy
- Wide Range of Engineering, Verification Support and Testing Services
- Founded in 2005

Project Case Studies



Consolidated Edison of New York

- Utility work truck
- L-ion APU with solar charging
- Sustainability Pilot

Evans Cooling Systems

- Refuse collection truck (DSNY)
- Waterless HD engine coolant
- FE Testing @ chassis dyno VTF

MJ EcoPower Systems

- Rubber Tire Gantry for Port/Rail
- Hybrid Power Plant
- EPA Technology verification

Light Duty Case Study – Con Edison

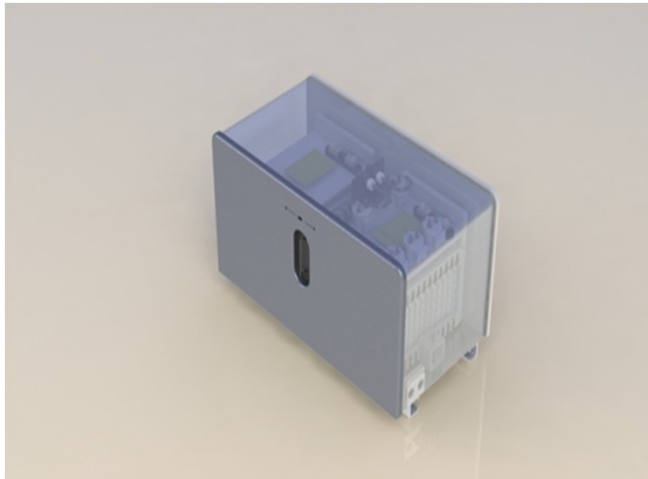
- Eliminate vehicle on-board 10kW diesel GenSet
- Design, build and pilot fully integrated energy storage system to serve Con Ed field operations
- Utilize L-ion batteries, renewable energy + shore power.
- Focus on “sustainability”





Innovation

7.1 kWh eAPU

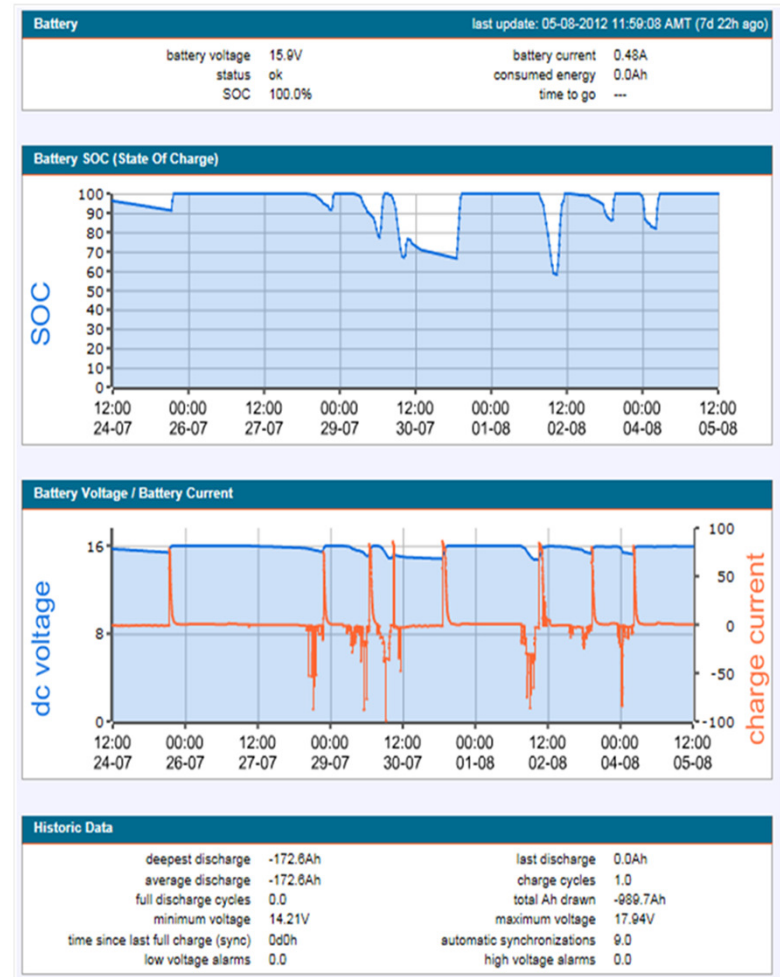




Value Proposition / Impact

7.1kWh APU

- *Replaces 10kW gen set*
 - No noise
 - No maintenance
 - No pollution
- *Sustainable energy technology*
 - PV integrated
 - Recharge 1-2x/week
- *Covers full range of utility work truck power requirements*
- *ROI from DAY 1*



Heavy Duty Case Study – EVANS Cooling Systems

- Product Validation Effort
- Design, manage and execute a test to quantify FE benefits & engine effects on DSNY vehicles
- Utilize EVANS product innovation – a non-aqueous HD coolant system.
- Focus on “results”

HDTC





Innovation

HDTc

- Waterless product
- Higher boiling temperature
- No maintenance (1 fill)
- Fan resistor pack
- Real cost savings
- Non toxic, non corrosive

Market

- Glycol based product
- Lower boiling temperature
- Maintenance item
- No cost savings
- Toxicity concerns
- More corrosive



Value Proposition / Impact

- 4.4 – 6.1 % improvement in MPG over 2 common duty cycles
 - NYCGTC
 - CBD (3x)
- Lower GHG emissions
- Lower PM emissions
- 7.0% increase in AVG coolant temperature
- Measurable effect
- < 1 year ROI



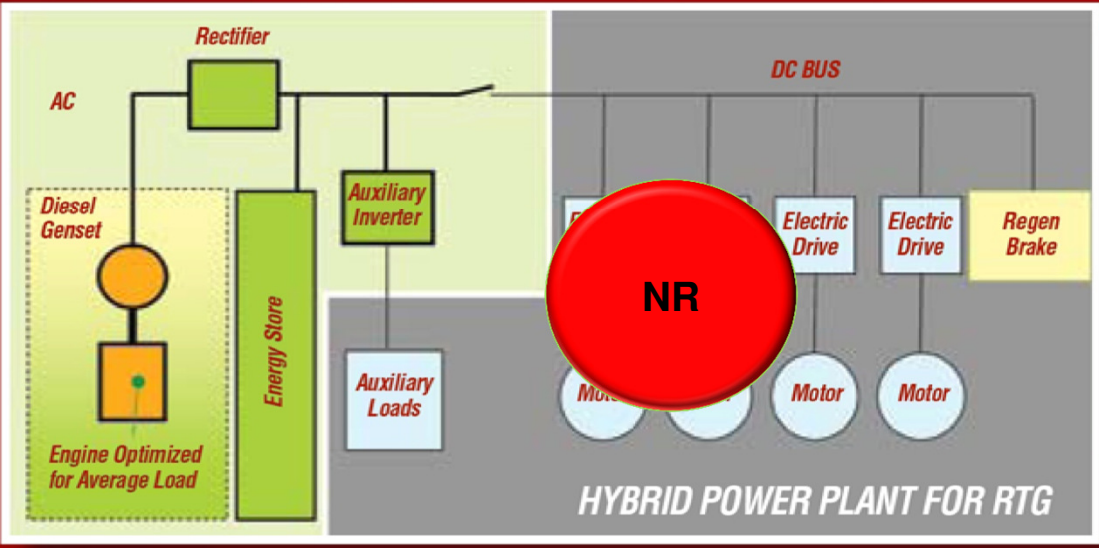
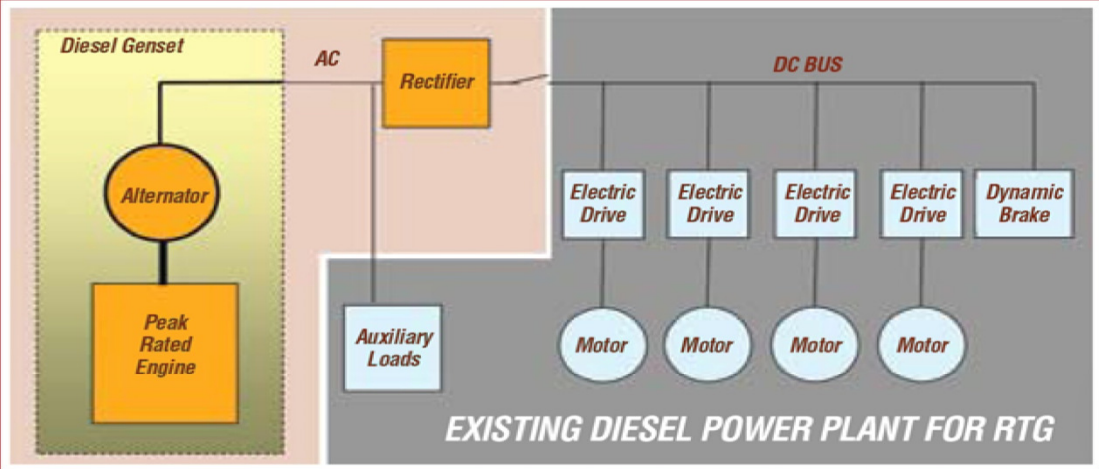
Non Road Case Study – MJ EcoPower Systems

- Design a new test cycle for RTG applications
- Quantify unique energy, air quality attributes of EcoCrane hybrid power plant
- Take innovative product through emerging to mature technology verification (USEPA)
- Make the verification flexible





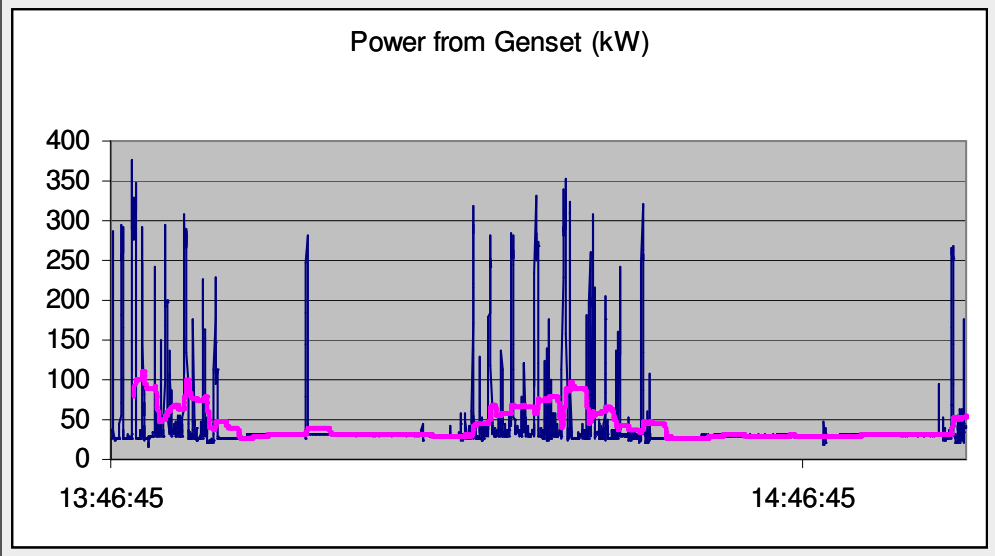
Innovation



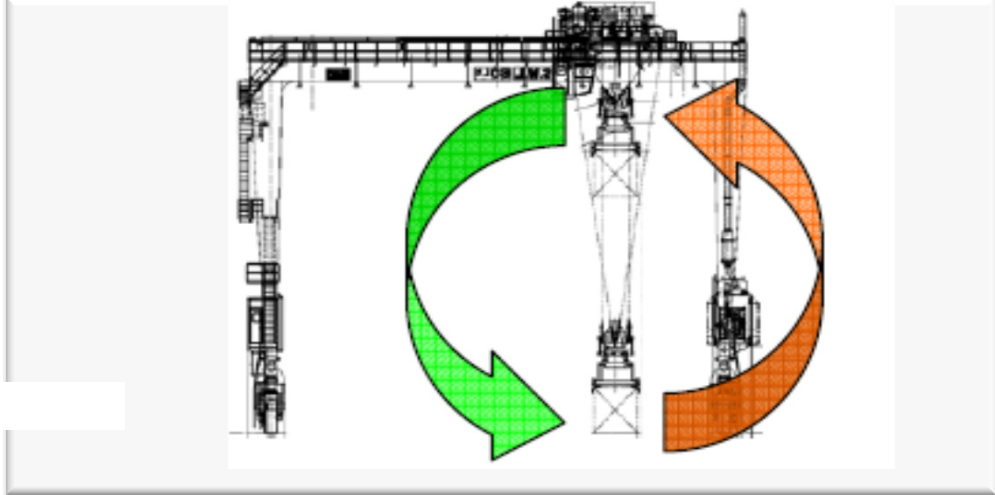


Innovation (2)

AVG Power vs. Peak Power
Using Smaller GenSet



Energy Recovery through
POWER REGENERATION





Innovation (3)



- *Hybrid conversion*
- *Ports America (POLA)*
- *Winter 2013*



Value Proposition / Impact

- EPA Verification Results
 - 56% reduction in FC
 - 74% reduction in PM
 - 84% reduction in NO_x
 - 96% reduction in HC
 - 91% reduction in CO
- Robust technology
- Superior energy and AQ benefits
- Measurable Results
- EPA Verified
- 3-4 year ROI

Conclusions

- There is no “magic bullet”
- Energy Savings and AQ benefits go hand in hand
- Will these technologies ever benefit society (diffuse)?
- Transportation and Sustainability
- Innovation matters
- Keep at it!

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