Blue Bird Electric School Bus

SCHOOL BUS

Presented by: Kuba Szczypiorski Director - Alternative Fuels Blue Bird Corporation



BLUE BIRD ALL ELECTRIC

Electric Type A, C & D









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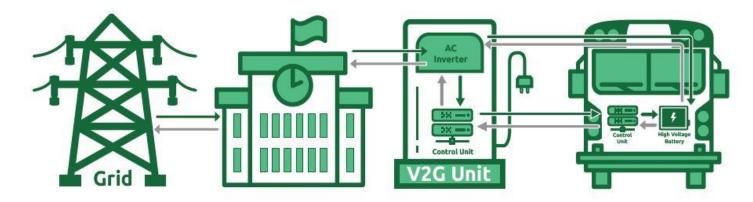
Total Cost of Ownership

Because there's no need for engine oil changes, and no transmission or engine to maintain, Blue Bird's electric buses have a lower cost of maintenance than a traditional, combustion-fueled bus



EV Charging Options - Vehicle To Grid (V2G)





- The Blue Bird Vision and All American will offer the option of V2G technology by August 2020.
 - V2G creates opportunities for utilities to <u>"buy back" stored energy</u> that the buses are not using.
 - V2G also creates the ability <u>redirect the excess power</u> to other structures like the building or fuel island.
 - This is valuable for peak season consumption times, as well as natural disasters when energy needs increase.

V2G OPTIONS

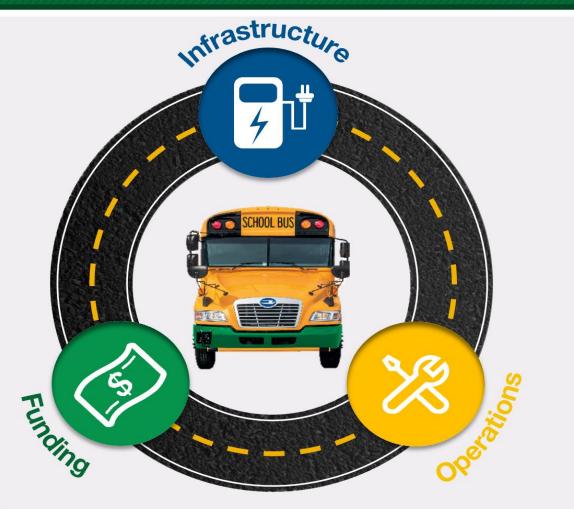
- CEC Bid Requirement 19kWh
- DOE Requirement 150kWh
- Standard Market Offering 60kWh



- Total of \$10M project funded by US DoE and SCAQMD.
- Blue Bird is the awardee
- Develop and deploy 8 commercially viable EV V2G School Bus at Rialto USD
- Major project goals
 - High powered V2G system 150Kwh (More than 2x anything on the market).
 - Negotiate and implement interconnection agreements with Southern California Edison and the California Independent System Operator (CAISO) so the school bus can participate in a variety of energy markets.
- Grant also includes budgets for development and demonstration costs (e.g. up to 4 protype buses will be built).
- Current status first two protype buses have been built. Goal is to deliver 8 units to RUSD by late 2021, including charging system installation

EV Ecosystem Partners (EV Roadmap)







As Pioneers in the industry, Blue Bird has been navigating the electric bus landscape since the 90's. We've teamed up with the leading experts to bring you a school bus built on our legacy of quality, reliability and safety. Take a journey with us to see if Electric is the right choice for your fleet.

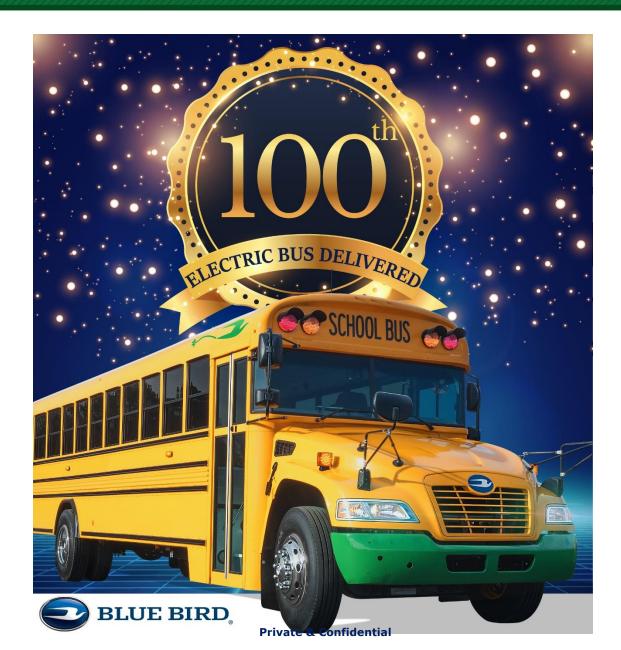


Dedicated Dealers and Service Centers located across North America!



100th Bus Delivered!





Thank You!

